



NEWS RELEASE

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D+S Offers Clients Flexibility to Manage Business Fluxes

WOOSTER-Most companies experience some ebb and flow in business. Some is attributed to exceptional growth which is always a welcomed factor. Other fluctuations correspond with seasonal changes giving way to planned inventory buildup to meet customer demands.

Recently, a long-time partner required an additional 70,000 sq. ft. to accommodate its seasonal inventory build. Within two weeks, D+S found the flex space needed and began accepting the additional inventory. Over 180 loads of cyclical finished goods, covering 36,000 sq. ft., moved into one of the Orrville facilities with an additional 30,000 sq. ft. earmarked in a second Orrville warehouse.

Finding flex space for seasonal clients is only one way D+S delivers special customer service according to Jon Ansel, President of D+S Distribution and Integrated Logistics Services (ILS). Customized solutions, value-added services like pick, pack and label, in addition to quality control and return-processing work, keep D+S clients focused on their individual business goals.

“Dedicated warehouses, FDA approved facilities, customer integration and a powerful transportation logistics platform are other ways we aid our client base. We have a cohesive operation that can be scaled and adapted to any customer need,” said Ansel.

Providing real time information to the customer is central to the D+S approach. Infrastructure provides 100 percent uptime during a 12-hour period Monday through Saturday at the warehouse operations.

On the transportation side, ILS has dynamic visual data tools and dashboards for freight spending and load volume, all available to clients 24/7. ILS also offers single point of contact and round the clock personnel support seven days a week.

The ability to react and adapt quickly is a hallmark at D+S Distribution and ILS. With multiple facilities inside northeast and central Ohio, a full line of supply chain strategies and a total logistics transportation platform, D+S is top at finding a solution quickly.



Seasonal inventory build for long-term partner Scotts Miracle-Gro Company inside Orrville facilities. Come spring, all of it will be shipped just in time for yardwork season!

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